[](https://mohsins-portfolio.onrender.com) **MOHSIN HAMID SHAIKH** [](https://www.linkedin.com/in/mohsin-shaikh-5340181b4/) [](https://github.com/Mohshaikh23) [](https://medium.com/@mohsin.shaikh324)  **Mobile: +91-8999255183 | Email:** [**mohsin.shaikh324@gmail.com**](mailto:mohsin.shaikh324@gmail.com)

WORK EXPERIENCE – 2017- Present

* **Adappt Intelligence Pvt Ltd** (10th October - Present) : Intern - Data Analyst

Processed ETL from APIs to generate Power BI report and present under the supervision for multiple companies with data acquired to analyze their space utilization with energy consumption and monitoring.

* **Business Promoted Pvt Ltd.** (16th June 2021 – Present) : Project Manager

Throttling the workflow of Repossession back-office process for foreign client. Upgraded the workflow from single process revenue generation. Reported Analysis of duration, estimation of efficiency and workflow distribution.

* **Iradium Automobile Pvt Ltd** (12th Sep 2020 – 3rd Feb 2021) : Senior Sales Executive

Boosted small scale sales to large scale buster by 80% growth per 2 months. Enhanced B2B channel. Reduced Marketing investment by 30%, increased inventory by 10%, recovered around 70% of previous loan.

* **Sanansh Automobiles Pvt Ltd** (7th Jan 2019 -21st Aug 2020) : Associate Sales Manager

Innovated new sales techniques with marketing to lower the loss occurred before by 15%, Increased insurance sales revenue by 200%. Managed a team with 5 Executives to achieve around 30% individual growth per month.

* **Kanchan Auto Pvt Ltd** (15th Jan 2018 – 5th Jan 2019) : Showroom Sales Manager

Promoted to Showroom Manager from showroom executive after 15% growth in quarter sales. Practiced new marketing and strategic sales techniques which lead to sell 50%, accessories and enhanced insurance sales by 30%.

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| --- | --- | --- | --- |
|  | **ACADEMIC DETAILS** | |  |
| **Year** | **Degree / Exam** | **Institute** | **Marks (%)** |
| 2013-2017 | B. Tech in Automobile Engg | Institute of Knowledge COE, Pune | 70.00 |

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|  | **PROJECTS** |  |

* [WHATSAPPCHATANALYZER](https://whatsapp-chat-analyzer-ah0y.onrender.com)

Goal - Detailed Analysis (EDA) of WhatsApp Chat of Individual/group. - [Source](https://github.com/Mohshaikh23/whatsapp-chat-analyzer)

* [CUSTOMER CHURN ANALYSIS](https://customer-churn-jjus.onrender.com)

Goal - Prediction of Customers churning for telecom industry using Machine learning model. - [Source](https://github.com/Mohshaikh23/Customer_Churn)

* [MOVIE RECOMMENDED SYSTEM](https://movie-recommendation-system-zpus.onrender.com)

Goal - Recommendation of similar movie using Machine learning model. - [Source](https://github.com/Mohshaikh23/MOVIE-RECOMMENDATION-SYSTEM)

* [MULTIPLE DISEASE PREDICTION](https://multiple-disease-prediction-t3mh.onrender.com)

Goal - Prediction of multiple disease using Machine learning model. - [Source](https://github.com/Mohshaikh23/Multiple-Disease-Prediction)

* [SPELL CORRECTOR](https://spell-corrector.onrender.com)

Goal - Correct the phrase given by user with its definition using natural language process. - [Source](https://github.com/Mohshaikh23/Spell_Corrector)

* CHICKEN DISEASE CLASSIFIER

Goal – Detection of Disease in chicken by images using Deep Learning model - [Source](https://github.com/Mohshaikh23/Chicken-Disease-Classification)

**INTERNSHIP RESOULUTION**

* **AQi\_HVAC\_Power\_Space Report (Adappt Intelligence Pvt Ltd)**

ETL process of sensors generated binary data to structured format. Performing data analysis by Feature Engineering process. Reporting Power BI Dashboards to gain information about HVAC, AQI and Power consumption Performance.

A**WARDS AND ACHIEVEMENTS**

* [**Hacker Rank**](https://www.hackerrank.com/mohsin_shaikh324?hr_r=1) **: Gold Badge with 5 Stars**.
* [**Certification**](https://drive.google.com/drive/u/0/folders/1Ax1V0JungNJRVe9kgWIZAq6p4-q64HPU) **in various technical skills.**
* Open source Contribution - [pypi OpenSource Webscrapper](https://pypi.org/project/py-scrapo/) Package to scrap highest selling product data from Flipkart to automated driven csv format.